

Buying from the Dutch

Benefits when buying from the Netherlands, with support from the Dutch government

Do you want to buy capital goods from a Dutch exporter? Or do you want Dutch contractors to build your infrastructure projects?

If you are an entrepreneur and you wish to invest in your company or organisation, why would you want to invest in capital goods from the Netherlands?

With support from the Dutch State it becomes even more attractive to buy high quality machines, transportation vehicles, installation systems and medical equipment.

With credit insurance or guarantees, the Dutch supplier is covered against payment risks, and as a result he is able to make an appealing offer.

In some cases it is even possible to include financing via the Dutch government.

Advantages for the buyer of Dutch products / capital goods

- Longer repayment period
- Lower interest costs
- Support for financing up to 85% of the contract value

Advantages for the Dutch exporter

- Pre-financing
- Better competitive position

Advantages for the financing bank

- Lower capital requirements
- Lower financing costs

Atradius Dutch State Business has identified five focus sectors



Agri-Food Business

Opportunities for food and food-processing machinery, like for instance poultry, dairy, meat, greenhouses (horticulture including flowers).



Renewable Energy

Opportunities for companies active in solar, wind, water, biomass, geothermal and other renewable energy.



Shipbuilding

Opportunities for shipbuilding (newly built and repairing of ships) and marine transportation.



Water

Opportunities in waste water treatment & recycling, urban resilience water for agriculture, coastal protection, water management technology.



Recycling

Opportunities for recycling machinery in all segments, like for instance organical waste, chemicals, metals, paper, plastics, textiles, etc.



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